

# FIN - SOLE SOURCE

Status  
MANAGER

**Requesting Department: \***  
FIRE

**Submitted By:**  
Kristina Dodds

**Date Created**  
12/04/2024

**Vendor Name:**  
STRYKER MEDICAL INC

**Address:**  
1901 ROMENCE RD PARKWAY

**E-mail:**  
MEDICALTEAM@STRYKER.COM

**Phone:**  
8003270770

**Price**  
\$22,857.34

**Account String \***  
132-22030-546300-22-53-522030-000-000-

**Description**  
STRYKER MEDICAL INC LIFEPAK 15 PROCARE RENEWAL

- 1.) Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service:**  
STRYKER MEDICAL, INC. IS THE EXCLUSIVE MANUFACTURER OF LIFEPAK15 PRODUCTS AND SOFTWARE. STRYKER IS THE SOLE-SOURCE PROVIDER IN THE HOSPITAL (HOSPITALS AND HOSPITAL-OWNED FACILITIES), EMERGENCY RESPONSE SERVICES AND EMERGENCY RESPONSE TRAINING (PARAMEDICS, PROFESSIONAL AND VOLUNTEER FIRE) MARKETS IN THE U.S. AND CANADA FOR THE LIFEPAK15/AED AND RELATED EQUIPMENT AND SOFTWARE.
- 2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:**  
STRYKER DOES NOT AUTHORIZE ANY THIRD PARTIES TO SELL THESE PRODUCTS OR SERVICES IN THE MARKETS LISTED ABOVE. THEY WILL NOT FULFILL ORDERS PLACED BY NON-AUTHORIZED BUSINESSES SEEKING TO RESELL THEIR PRODUCTS OR SERVICES.
- 3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:**  
THE CCFD WILL CONTINUE TO MONITOR COST-BENEFIT ANALYSIS ON PRODUCTS AND SERVICES THAT PROVIDE THE BEST CARE AVAILABLE WHILE MAINTAININT COST TO THE CITY'S TAX BASE.

### Attachments (5)

- FIN - ATTACHMENTS - SOLE SOURCE
- Missing: Attached document was not found. You may not have the appropriate permission to access the item.
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**Approval: Budget**  
Jennifer Waters

**Date**  
12/16/2024  
4:03:00 PM

**Approval: Procurement Buyer**  
Kim M. Swartz

**Date**  
12/20/2024  
9:24:36 AM

**Approval: Director**  
Mike Russell

**Date:**  
12/20/2024

**Approval: Procurement Manager**  
Wanda Roop

(not to exceed \$50,000.00)

**Date**  
12/20/2024

**Approval: City Manager**

(not to exceed \$100,000.00)  
without Council Approval

**Date**

### Procurement Staff

Procurement Staff Assigned	Council Agenda Date	Council Action	Resolution #
KSWARTZ			
			Purchase Order #

**Procurement Comments:**  
Approved Procure agreement for period of 11/01/2024 - 10/31/2025  
KS 12/16/2024

Council authorization required if exceeding \$100,000.00